CLEAN TALK Developed by J. Kevin McHugh, JKM Management Development

CONFLICT RESOLUTION

PARTY A

You want to get clear with Party B. Invite the person to sit with you for this purpose.

Think carefully and state clearly as outlined below. Remember that Party B must be able to repeat back everything you say *verbatim*.

Here are my:

FACTS

"These are the facts, circumstances, and situations as I see it..." (Be clear)

FEELINGS

"My feelings are, as I experience them.." Examples include: anger, frustration, sadness, jow, sorrow, surprise, disappointment, embarrassment. It's about emotions.

JUDGEMENTS

"This makes me think" State the opinions, conclusions, thoughts, and reactions you have about the issue.

WHAT I WANT IS

Explain to "B" what you want. "B" may or may not provide it in this moment. "B" may reverse and become "A".

CLEAN TALK
ISSUES CLEARING



PARTY B
MUST
LISTEN
CLOSELY

THEN
REPEAT
WHAT
WAS SAID
EXACTLY
AS PARTY
A SAID IT



PARTY B

Listen carefully and prepare to state clearly exactly what Party A has said. Repeat the Facts, Feelings, Judgements and Wants *verbatim*. Keep notes if you need to, or ask A to repeat as often as necessary.

Let me see if I understand you accurately. Your . . .

FACTS

These are the facts, circumstances, and situations as you see them. (Be clear)

FEELINGS

"You are feeling..." Repeat the feelings expressed by "A"

JUDGEMENTS

"In your judgement..." Repeat the opinions, conclusions, thoughts, and reactions of "A"

WHAT I WANT IS

State the response, reaction, and action "A" would like to see. THEN ASK:

- 1. IS THERE MORE?
- 2. ARE YOU CLEAN WITH THIS?
- 3. REPEAT UNTIL CLEAN

JONATHAN SLAIN

